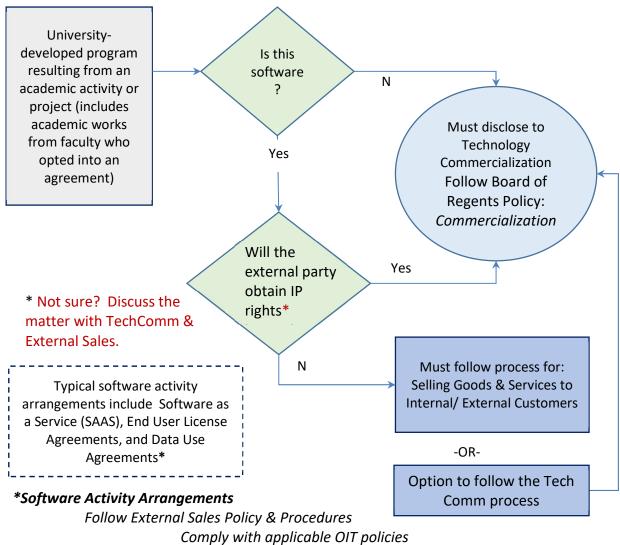**APPENDIX TO POLICY**

Handling University-developed Programs

Related Policy: [Selling Goods and Services to External Customers](#)

[Reporting Inventions or Software Arising from Research](#)

University-developed program resulting from an academic activity or project (includes academic works from faculty who opted into an agreement)

Is this software?

N → Must disclose to Technology Commercialization Follow Board of Regents Policy: *Commercialization*

Yes

Will the external party obtain IP rights*

Yes → Must disclose to Technology Commercialization Follow Board of Regents Policy: *Commercialization*

N → Must follow process for: Selling Goods & Services to Internal/ External Customers

* Not sure? Discuss the matter with TechComm & External Sales.

-OR-

Option to follow the Tech Comm process

Typical software activity arrangements include Software as a Service (SAAS), End User License Agreements, and Data Use Agreements*****

*Software Activity Arrangements
Follow External Sales Policy & Procedures
Comply with applicable OIT policies
Use standard processes & technologies
Use standard external sales contracts
Review activity/arrangement with OIT, Tech Comm, External Sales based on activity and scope